From:	Sara Peet
To:	Danielle Clayton; Rick Kirkwood; Michael Balcorta
Cc:	Toni Lane; Jeffrey Marecic; Daniel Cohen; Eligio Lara; Tara Oishi
Subject:	RE: Axon Billing
Date:	Monday, September 23, 2024 9:33:47 AM
Attachments:	Amendment-No.1_6-15-23.pdf FlockContract.pdf CAR-04-20-21LPR.pdf Resolution_Flock Safety.pdf Santa Maria PD X Flock Safety - Expansion Agreement (Signed w Digital Signature - Santa Barbara Housing Authority 19 cameras).pdf

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Good Morning,

I've attached the Axon contract for your reference. I've included @Michael Balcorta to speak to the details of equipment replacement, but yes, essentially the five year contract includes "refreshes" of equipment at specific intervals. The department would like to not only have this budgeted for the term of the initial contract, but would like to continue after the 5 years, therefore replacement dollars and/or an annual budget to do so was discussed and requested. At the initial time of the request, it was decided to budget as a capital project, keeping in mind that it's basically a subscription based service that includes equipment and services bundled together. On the attached contract, you'll see on page 3 of the document, there is a summary of payments due, so to answer your question related to the annual cost, yes, it is approximately $360K annually through the end of this initial contract.

As far as the account number, the department doesn't have an opinion either way, please let me know what is decided so we can pull the purchase order. With that said, Finance has to provide PD access in our purchasing queue so if you end up going with the 53-21 account, they may need to grant us access to that line item. Once decided, we will move forward with the purchase order and will note a budget amendment is in process for purchasing.

As far as the 31 Flock cameras (CAR/Reso and contract attached), it essentially works the same way as the Axon project, whereas its an equipment and service agreement all in one that the department would like to continue once the initial 3 year contract term is completed. In addition to the City's contract for the 31 cameras, we also just recently became aware that the City's agreement with the Housing Authority cameras hasn't been billed, therefore we may need an additional amount appropriated for those. That will be fully reimbursable from the Housing authority per the attached contract, therefore I'm unsure if the Business Equipment Fund would be the proper line item. I'll defer to @Rick Kirkwood for a decision on that. The amount need will be the Year 1 total ($54,150) so it will be available once Flock resolves their billing delay.

Please reach out if there is anything else needed on our end and thank you so much for taking the time to go over these in detail, we appreciate your diligence.

Sara Peet

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From: Danielle Clayton <dclayton@cityofsantamaria.org>
Sent: Thursday, September 19, 2024 1:49 PM
To: Sara Peet <speet@cityofsantamaria.org>; Rick Kirkwood <rkirkwood@cityofsantamaria.org>
Cc: Toni Lane <tlane@cityofsantamaria.org>; Jeffrey Marecic <jmarecic@cityofsantamaria.org>
Subject: Axon Billing

Hi Sara-

I wanted to confirm that the subscription agreement will include equipment replacement at a later date, so by using the Business Equipment Fund, PD will be paying for the items and the subscription through an annual charge per piece of equipment. Does this sound correct? Also, will the amount be roughly the same each year ($360,000)?

I believe the invoice you sent me from last year was coded to 021-014-020-53-62, which falls under the Capital Outlay Equipment purchases for budget. There is actually a PD Specific Equipment account in the Capital Outlay and unless @Rick Kirkwood states it needs to be coded somewhere else, I would like the purchase to be coded there: 021-014-020-53-21.

When you are creating that PO, please let Jovanii know that we will have a Budget Amendment for that account as part of the Q1 report (the account will state that there is insufficient budget for the amount of Axon, but this is the account I will request additional appropriation for at Q1).

I have also noted the need to have dollars put in at Q1 for the Flock cameras.

Let me know if there is anything else I can assist you with related to the Business Equipment Fund.

Thank you.

Danielle

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